



Certified Chart Coach Brochure



WHEN LEARNING RESULTS MATTER

www.chartlearningsolutions.com

Welcome

Becoming a Consultant or a Coach is a big step, especially if you've been working in operations for many years.

Perhaps you have Leadership experience, General Management, Sales, or Service? Or maybe you've worked as a Trainer, Workshop Leader, or Coach?



Being a Coach lets you gain freedom of your town time, decide how much you want to earn, and choose the clients with whom you want to work!

If you're interested in becoming a Chart Certified Coach, then please read on!

Why Become a Certified Chart Coach?

Impact more people in less time by leveraging yourself. Let our resources help you and unlimited learners succeed faster with less effort.

You will gain access to our award-winning learning methodology and courses for sustainable success—the Performance Assurance System PAST™, online Assessments, Training Accountability Platform for tracking progress, +275 blended learning courses in Leadership, Sales, Customer Service, and Team Building.

You will also become part of the CHART COACH NETWORK!



Where Are the Trends Heading?

What's called "future skills" will be the new norm tomorrow.

A recent study, "Future of Jobs Survey" by World Economic Forum, shows that 60% of the workforce needs to be reskilled and "upskilled," especially in soft skills.

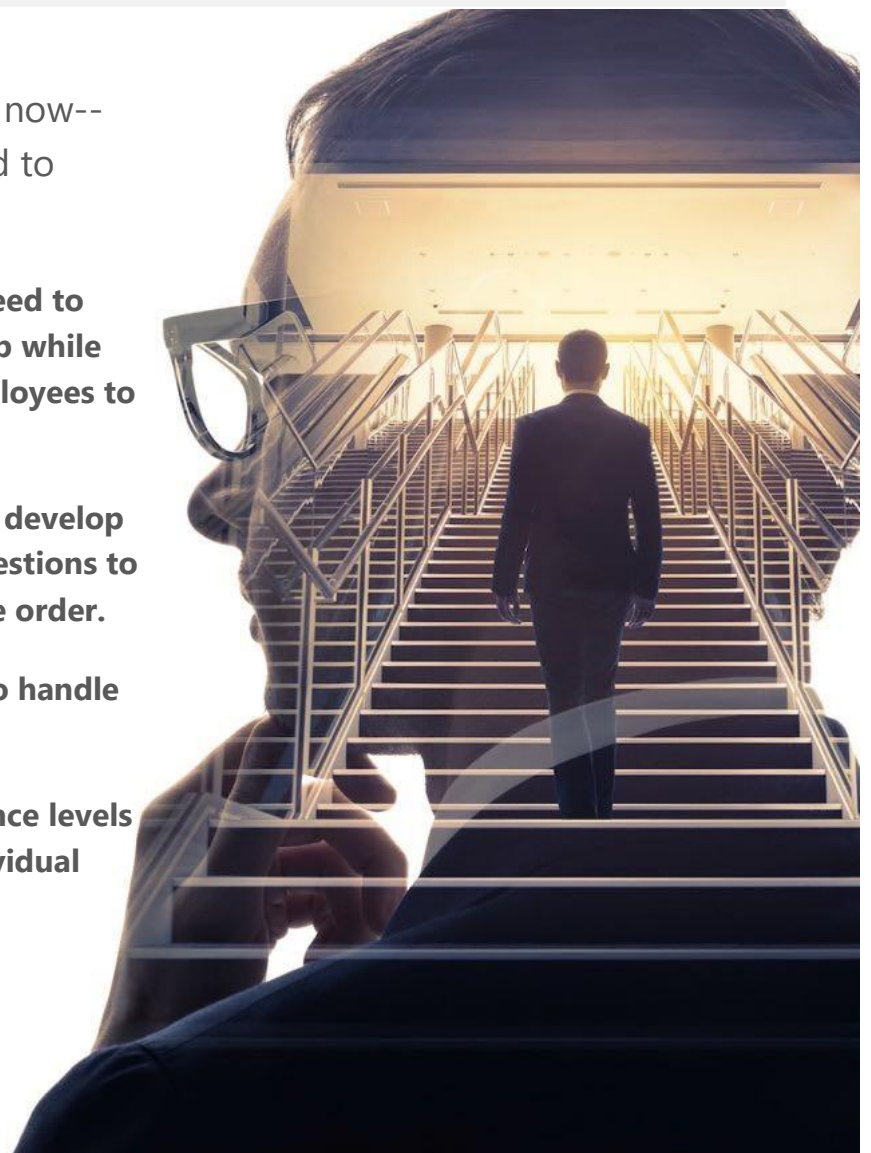
What's more important than ever now-- people need to continuously need to develop their soft skills.

If a person wants to grow, she will need to build core competences in Leadership while being able to coach and mentor employees to achieve high-performance results.

A salesperson needs to know how to develop value messaging, or ask the right questions to control the conversation, or close the order.

The Customer Service Agent needs to handle difficult customers and much more.

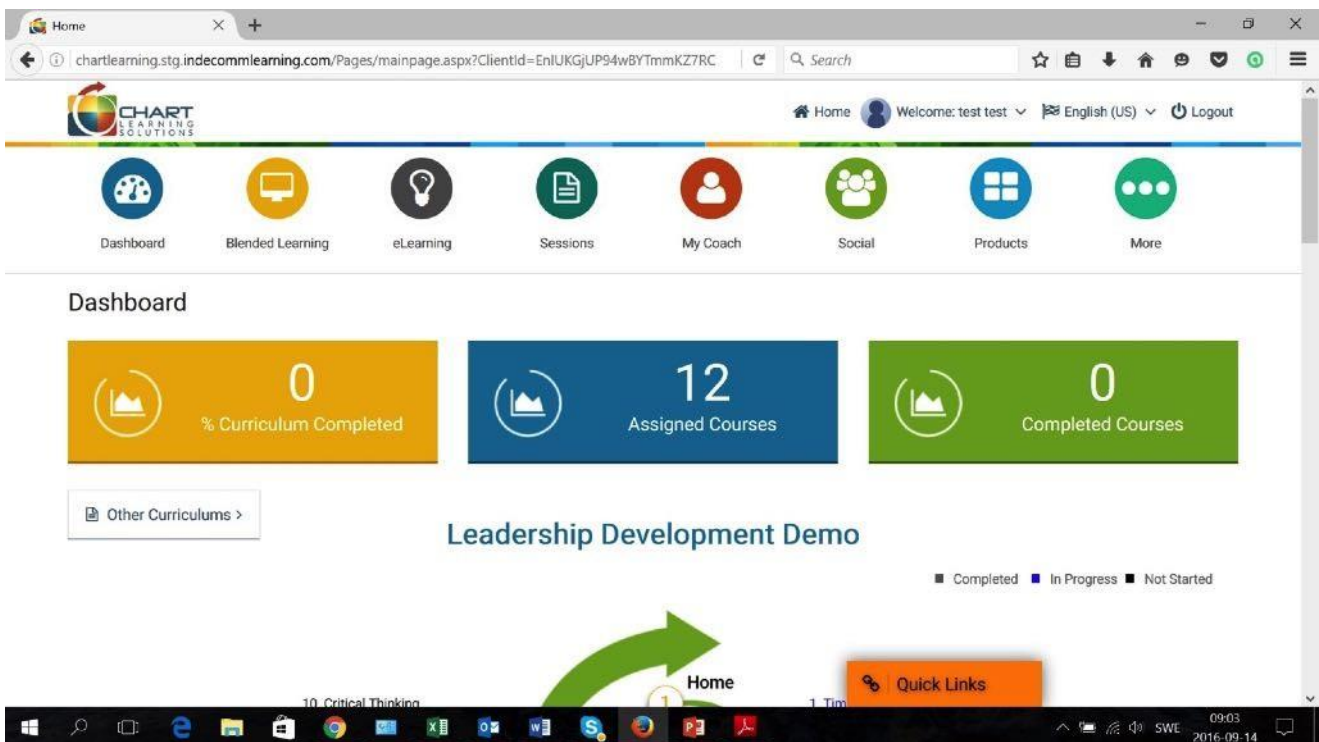
Teams need to reach high-performance levels faster than ever to capitalize on individual strengths and synergies.



Chart's Award-Winning Learning Methodology, PAS™ and Learning Platform TAP™, give you the edge to succeed.

Chart Learning Solutions has the vision to become the global blended learning leader in Leadership, Sales, Customer Service, and Team Building. We are the fastest growing opportunity in the Education Technology sector. Chart has developed a learning methodology called the Performance Assurance System™ combined with a learning platform, Training Accountability Platform™ that does it all.

ABOUT PAS: First, when you want to reach *sustainable* results, our PAS learning methodology has a proven track record. We have received 5 Brandon Hall Awards not only in the US but also internationally through one continent's leading business school. What we do works for years to come.

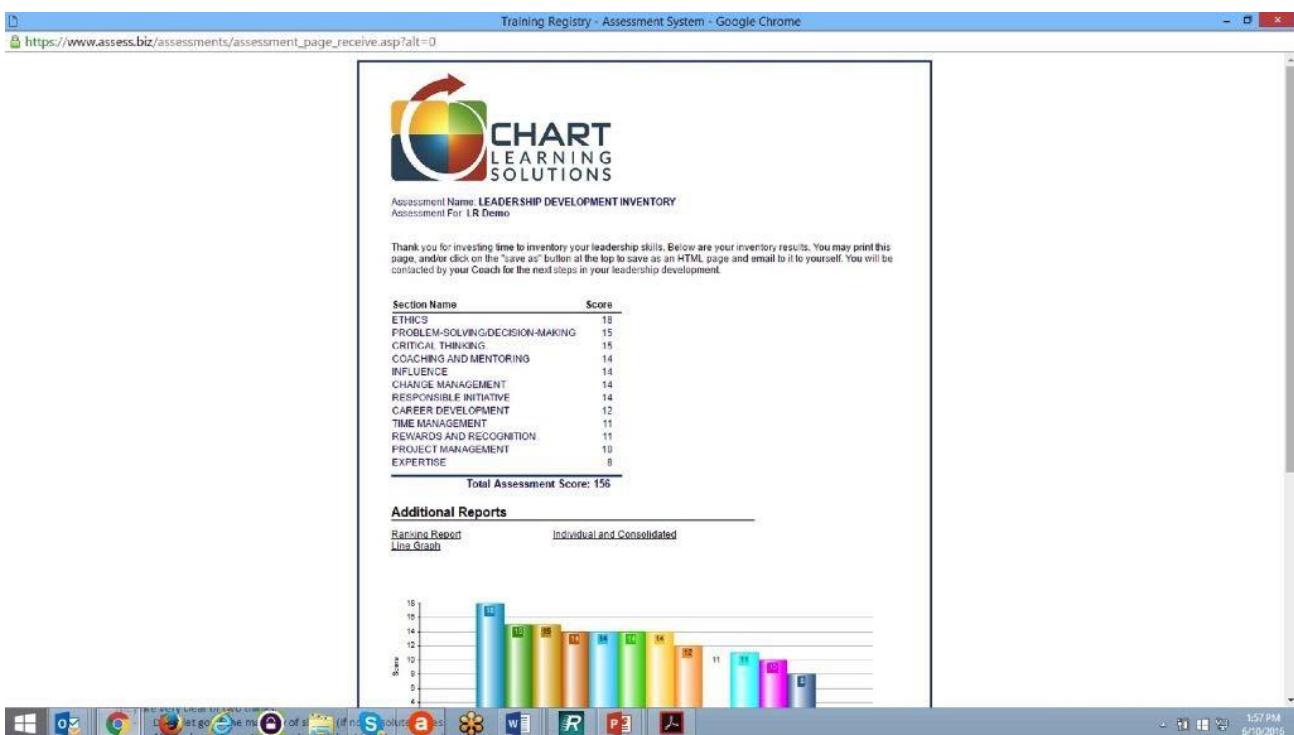


ABOUT TAP: Our PAS learning methodology integrates into an on-line learning management system called the Training Accountability Platform™. Our learning platform provides unlimited learners access to his or her coach, all work material, assigned eLearning courses, learning games, progress reports, blogs, and learning communities. Today the platform is used by banks, Telcom, universities, eLearning companies and many more.

Online Skills Inventory Assessment

To become a successful Consultant/Coach, you need to a starting point. That is why Chart Learning Solutions has developed five standard Skills Inventory Assessments in Leadership, Sales and Customer Service. Know where to begin to prescribe the right learning courses.

Our Skills Inventory Assessments show discrepancies between optimal performance and one's current levels. We measure not only individual performance, but group performance compared to industry norms in key skill competencies. This will assist you in prioritizing skills and chart the best learning course for each individual and group.



Why Should You Become a Certified Chart Coach?

Certified Chart Coach

There are many skilled individuals who want to run their own Consultancy/Coaching and to help other people to grow. We will give you access to all of Chart's learning resources, provide training in our Performance Assurance System™, train you to conduct effective Coaching sessions, and make you successful. You will become part of our growing CHART Coach Network, where you can share ideas and where we support you to make sure you are successful from day one!

Below are some benefits you receive when you become a Certified Chart Coach:

- You will get access to the award-winning learning methodology, the Performance Assurance System™
- You will get access to demonstrate and to deliver training from the Training Accountability Platform™
- You will get Coach Access to the Training Accountability Platform™ to track progress
- You will get access to 5 Skills Inventory Assessments in Leadership, Sales and Customer Service
- You will have access to Chart's +275 Blended Learning Courses with training and ready Coach material
- We publish you on our website as a Certified Chart Coach with picture.
- You will be able to co-brand your website with Chart Certified Coach logo.



Do You Want to Know More On How to Become a Certified Chart Coach?

Please complete the **Application Form**. We will then contact you for a scope call.

To Become a Certified Chart Coach, You Will Enter Our 2-Month Training Course.

The training is performed over a 2-months period. Your effort is about 2-3 hours per week to pass the exam. All meetings are virtual meetings online.

Overview of Course Objectives

Week 1

- Introduction to Chart Learning Solutions – an overview, access to Coach and marketing material
- The Performance Assurance System – Reading assignment

Week 2 – 6

- Weekly upload to your assigned Coach
- Coaching and Mentoring – Course training to understand different coaching aspects and work with the Training Accountability Platform

Week 5

- Understand different delivery formats and how you can tune to different client needs

Week 7

- Additional Reading assignment on the GROW coaching methodology
- Understanding pricing toward your customer

Week 8

- Formal examination – Understand learner scoring and how to coach them to reach their objectives
- Certifications sent to the Certified Chart Coach



CERTIFICATE of COMPLETION

THIS CERTIFICATE IS PRESENTED TO

YOUR NAME

In honor of your outstanding performance, we proudly present our Certificate of Completion Award for your successful achievement in meeting Chart Learning Solutions' Coach Certification Program requirements.

Chart Learning Solutions Certified Coach

DATE



SIGNATURE

Chart Learning Solutions is a living, breathing part of what we do every day. The System is easy to use and intuitive to follow. The Coaching is probably the most useful thing for me as a manager.

For More Information:

Application Form

www.chartlearningsolutions.com

info@chartlearningsolutions.com

